

Stephen Beggs- Role Play Training

Theatre relies upon the actor's ability to convince an audience, to build empathy and to connect within a short period of time. Many of the skills are transferable and equally valuable to businesses:

- communication skills
- engaging with an audience
- making an impact
- influence how the audience feels about a particular issue



Stephen Beggs is a highly experienced actor, writer, theatre director and producer and has extensive experience in relation to facilitating theatre and drama workshops with community groups, schools and corporate clients. Using elements of theatrical production such as self-awareness, imagination, role-play, creativity, and team interdependencies, Stephen applies this knowledge to corporate scenarios, delivering training which ensures more

effective management, listening and communication, problem solving, sales, negotiation and presentation skills, conflict resolution and dealing with difficult customers effectively.

Stephen played a lead role as project manager and script writer in an award-winning employee engagement exercise conducted with AES, Cinemagic and legal firm Arthur Cox focusing on Health & Safety. The partners staged a mock trial, highlighting how a culture of ignoring safety can have tragic consequences. Widow, played by an actress, spoke about the effect of her husband's death on her & her children due to a workplace accident. Arthur Cox's QC led the defense; 40 AES employees & industry guests formed the jury whilst Cinemagic filmed the trial. Boss & company were found guilty of breaching the Health & Safety Act and fined £0.5mil. The innovative project resulted in a very effective training day; with the realism of the mock trial helping to bring the message home. The film is now used ongoing by AES as part of their H&S training for employees. The project won the Allianz Arts & Business NI Employee Engagement Award in 2015.

<https://vimeo.com/117577651>

Stephen also created mock-trial scenarios with McKinty & Wright Solicitors, designed to show the consequences of not following correct procedures in terms of Health & Safety, as well as the importance of good documentation and detail in legal processes.

Role playing has been around as a learning tool for a long time. Without defining it as such, many of us use role play as a basic tool of life. Whenever we project into the future in a kind of 'what if' scenario we are indulging in a role play of some sort, we are projecting ourselves into an imaginary situation where, though we cannot control the outcome, we can anticipate some or all of the conditions and 'rehearse' our performance in order to influence the outcome. Much of the time we are better for it.

In a learning environment role play can be a very flexible and effective tool. The tenet 'I hear and I forget, I see and I remember, I do and I understand' is very applicable here. Role play is often used as a way of making sense of the theory, of gathering together concepts into a practical experience.

Stephen has conducted corporate role playing settings for many years, with both Roleplay UK and Professional Roleplayers. This has included work as part of the recruitment process for PSNI, promotion boards for the NI Fire Service and training nurses who are involved in the assessment of eligibility for benefits.

Stephen will work with you to develop relevant role play scenarios/scripts particular to GBBCA and will deliver bespoke Role Play workshops.

Stephen will make the best of improvisation and fast thinking skills and will work closely with you to ensure that your roleplay has integrity, meets your objectives, is transferable to the workplace and is played for 'Real'.

